

METROPOLITAN  
NEW YORK  
PAINT AND  
COATINGS  
ASSOCIATION,  
INC.

## President's message

*By Tom Daquila*



The MNYPCA has many exciting events set for 2010 and will continue to plan future activities such as workshops, outings and social gatherings for the education and enjoyment of our members and to further the

industry we serve.

Last month we conducted our popular HazMat Training course. This provides companies with an effective low cost method of having employees trained and certified for handling Hazardous

Materials, which is required by law.

Our board members, Bob Whitely and Mike Granito, have worked jointly with the NYSCT's Shaun Julian and Michelle Gabriel-Caldwell and have arranged the upcoming "Sustainability Now!" conference. This features five key presenters from our industry who will touch on current and future technologies and marketing, not only to further our awareness of how to be competitive today, but also to give us insights into what will be the driving demand for tomorrow. This event will be held March 18, 2010 at The Landmark in East Rutherford, NJ.

Make certain that you save the following dates. The MNYPCA will be hosting our Annual Meeting which will include an opportunity for our guests to visit and tour Ground Zero at the WTC

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## NYSCT and MNYPCA To Co-Host Conference On Sustainability Now!

The challenge of formulating to meet future needs for sustainability and more environmentally friendly products will be featured at the Sustainability Now! Conference cosponsored by the New York Society for Coatings Technology (NYSCT) and the Metropolitan New York Paint and Coatings Association (MNYPCA), to be held on March 18, 2010 from 1:30PM to 6:00PM at The Landmark, 26 Route 17 South, East Rutherford, NJ. Tickets for the event are \$20 for members of MNYPCA and NYSCT and \$30 for non members. A coffee and snack break will be provided. A reception following the Conference will be sponsored by BYK Additives and Instruments.

Five experienced, industry appropriate and technically knowledgeable presentations will be given by prominent names in the field including Dr. Kelly Grant, an American Association for the Advancement of Science (AAS) Policy Fellow; Steven Reinstadtler of Bayer MaterialSciences, Ronald A. Lee of BASF, Dr. Stewart Williams of Dow/Rohm & Haas and Phil Bishop from Benjamin Moore Paints.

"The Paint, Coatings, Adhesives and Allied industries are constantly being challenged to develop new systems that are environmentally friendly and able to reduce carbon footprint", advises Tom Daquila, president of the Metropolitan

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# NYSCT and MNYPCA To Co-Host Conference On Sustainability Now!

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New York Paint and Coatings Association (MNYPCA). "As part of MNYPCA's commitment to provide a venue to address this challenge, we are pleased to co-sponsor with the New York Society of Coatings Technology (NYSCT) the "Sustainability Now!" conference on March 18, 2010 for the exchange of ideas and information on this important

industry topic."

"The New York Society for Coatings Technology (NYSCT) supports its members' efforts to keep up to date on the next generation of environmentally friendly raw materials and formulations for use in the paints and coatings industry", says Shaun Julian, President of NYSCT, "by co-sponsoring the "Sustainability Now!" conference with the Metropolitan New York Paint and Coatings Association (MNYPCA) on March 18, 2010."

The Metropolitan New York Paint & Coatings Association, founded in 1887,

has a long and proud history of providing its members with management information, education and an opportunity for idea exchange related to the Paint, Coatings and Allied industries.

The New York Society for Coatings Technology, founded in 1919, continues to promote the investigation and interchange of ideas among its members and to promote research and application of the sciences in paint, varnishes, lacquers, related protective coatings, pigments, and printing inks, their manufacture and use.

## Our 122<sup>nd</sup> year News 'n Views

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## President's message

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site. This will take place on May 20, 2010 and both our meeting and dinner will be held at the legendary Delmonico's Restaurant in New York City. The ever popular fun filled Holiday Party will again be held at the Iberia Peninsula Restaurant in Newark, NJ. This event will take place on Wednesday Dec. 8, 2010.

With the melting of the snow, it's time to think about warmer weather activities such as golf. We are discussing plans to join the NYSCT's golf outing which will provide our members with the opportunity to enjoy a wonderful outing. This event is in June, 2010.

The MNYPCA will also continue to host our own outing which will be held at the Knoll Country Club in Parsippany, NJ, on September 16, 2010.

Many thanks to our dedicated Board of Directors who make all of this possible. As always, if anyone has any ideas, comments or suggestions please let us know what they are. We also welcome new companies to join our association so, if you are not yet a member, please join us.

Remember. You can always visit us at [www.mnypca.org](http://www.mnypca.org).

Thank you for your continued support.

Stanley J. Wojnicki  
Territory Manager

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# Why Every Company's Staff And Employees Should Attend This Vitally Important Conference!

**T**wo years ago we saw the demand to go "Green" - Green Products, Green Technology etc.. There were many misconceptions about what this meant for us a suppliers and formulators. If you attended our last conference on Green Chemistry, you were given understanding of what the term Green really meant and insight on what materials were considered Green and how to incorporate to formulate "Greener" products. Those attendees were better able to serve their customers over the last two years

As the Green revolution evolves we are continuing with a seminar to help us understand the new term we keep hearing in the marketplace which is "Sustainability". In the March conference, raw material suppliers and formulators will hear from regulators, paint manufacturers and large chemical manufacturers about what "Sustainability:" means to them. Having a better understanding of this emerging need will allow raw material suppliers and paints and coatings manufactures to better meet their customers needs, anticipate future needs in the marketplace and be more competi-



tive. Knowledge is power and we plan to give all attendees a wide perspective on Sustainability.

Anyone involved in developing, manufacturing, marketing or selling products will benefit from the information provided in this short half day semi-

nar. Similar seminars on this subject cost well over \$500 and require travel to the specific venue. We would encourage companies to send as many chemists, sales/marketing, operations, EH& S and Management people.

## Our Gold Ribbon Panel

### Biographies Of Our Presenters

#### STEVEN REINSTADTLER

Bayer MaterialScience, Material Sciences Market Manager, Leader of Construction Coatings & Green Building Initiative

TOPIC: SUSTAINABILITY IN PAINTS AND COATINGS – MAKING IT REAL WORLD

Reinstadtler works closely with architectural and engineering firms that build infrastructure with environmental sustainability in mind. He has been with Bayer MaterialScience for twenty years and holds a degree in Chemistry with a Polymer Science option from the Uni-

versity of Pittsburgh.

#### DR. KELLY GRANT

AAAS Science Policy Fellow, Molecular Biologist, Design for the Environment, US Environmental Protection Agency

TOPIC: EPA'S DESIGN FOR THE ENVIRONMENT PROGRAM: APPROACHES TO IDENTIFY AND PROMOTE SAFER CHEMICALS AND PRODUCTS

Prior to becoming an American Association for the Advancement of Science (AAAS) Policy Fellow and joining Design for the Environment (DfE), Kelly completed a postdoctoral research fellowship in Developmental Biology at the University of Colorado Health Science Center. DfE's pollution prevention pro-

grams dovetail nicely with her research interests in minimizing developmental risks to humans and wildlife. Kelly received her Ph.D. in Molecular and Cellular Biology from the University of Washington in 2005. Outside of work, Kelly is an outspoken advocate for bike commuting.

#### RONALD A. LEE

Marketing Manager Coatings & Construction, BASF Care Chemicals & Formulators

TOPIC: ENVIRONMENTALLY COMPLIANT WETTING AND DISPERSING AGENTS FOR AQUEOUS DISPERSIONS

Ron Lee is Marketing Manager Coatings  
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# Our Gold Ribbon Panel

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& Construction for BASF's Care Chemicals & Formulators Division. Ron has over 24 years of industrial experience and has held a variety of positions in operations, corporate engineering, as well as marketing in the chemical industry. His technical experience spans plastics, polymers (acrylics), as well as fine chemicals. Ron is currently responsible for the marketing of coating raw materials and functional additives into the coatings and construction industry segments and is based out of Florham Park, New Jersey.

## PHILIP BISHOP

Manager of Technical support and Product Evaluation, Benjamin Moore Labs

TOPIC: SUSTAINABILITY AND AR-

## CHITECTURAL PAINT

Phil started with Benjamin Moore in Toronto 25 years ago and has held various positions in plant management, product development, and technical/business development in Canada, the US and overseas. He is currently Manager of Technical Support and Product Evaluation at the Benjamin Moore Labs, Flanders, NJ

## DR. STEWART WILLIAMS

TOPIC: KEY DRIVERS FOR A GREENER SOLUTION IN COATINGS

Stewart joined Rohm and Haas Company in 1989 after completing his PhD at the University of Washington in Physical Chemistry. He is currently the Technical Director of the Paint Qual-

ity Institute, and also the Manager for Sale Sales Technical Team. Stewart has served in various commercial and R&D roles in the past. He has vast experience in Coatings, spanning his contributions as an Applications Scientist, to Technical Management and to the commercial arena as the North American region Market Manager and Global Market Manager for Additive. As a Technical Manager (between 1997 and 1999), he managed groups that supported Metal Coatings, Traffic Paint, Gloss and Primers, Paraloid Solution Polymers, and Additives. Prior to Coatings, Stewart was a senior scientist in the Analytical Research Department. Stewart has completed numerous leadership and business training courses.

## NPCA/FSCT Changes Name To American Coatings Association

**O**n Jan. 1, 2010, the National Paint and Coatings Association (NPCA/FSCT) changed its name to the American Coatings Association (ACA). The change marks the culmination of the merger between the National Paint and Coatings Association (NPCA) and the Federation of Societies for Coatings Technology (FSCT), which was finalized in 2009. The NPCA/FSCT Board of Directors approved the identity change in October. In addition, all current NPCA/FSCT operations in Plymouth Meeting, Pa. have been transferred to the Washington, DC headquarters as of Jan. 1. According to NPCA/FSCT President Andy Doyle, "By adopting the name, American Coatings Association, we will retire the two historically distinct identities associated with NPCA and FSCT. As the American Coatings Association, we

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# Awards And Revelry Dominate Annual Holiday Party

On December 3, 2009, The Iberia Peninsula Restaurant was once again the site of the MNYP-CA Annual Holiday Party. In what has come to be the norm, the party was a sellout.

As in the past, the highpoint of the evening was the awarding of the Paint Pioneer Awards. Perhaps for the first time in a number of years, two fifty year Pioneers were present to accept their plaques. Donald Schnurr, Sr. and Irwin Young were the honorees who have devoted fifty years or more to the furtherance of our industry with their dedication and contributions.

Don's career began in Brooklyn in 1958 at Burry Colonial Paint. Within one year Burry decide to move to New Jersey but Don, at heart a Brooklyn boy, he determined to open his own company and with a Hockmeyer mixer, a drum in a small building, he started making house and marine paints under the name of Nautical Marine. Success followed. The next move was to larger quarters on the Brooklyn waterfront and, in 1996, he moved the manufacturing of his product to New Jersey. The company now is a full line manufacturer of marine paints, trade sales and clear wood finishes. There's another "fifty" coming up in Don's life shortly; he and his wife, Martha, will be celebrating their fiftieth anniversary.

Atlas Coatings was the starting point for Irwin Young, another fifty year Pioneer, in 1958. Because he was a complete neophyte in the industry, his father loaned him to Atlas to work in their lab. In 1959 he joined the Jesse S. Young Company and, in effect, was with the company save the years from 1961-1963 when the United States Army claimed his services. He assumed the Presidency of Jesse Young upon the death of his father in 1970. In March of 2005, he sold the assets of the Jesse S. Young Co. to a new company, SmithChem & Young, LLC. He worked for this new company; until he retired in the spring of 2009. Irwin's contributions to the coatings industry have included much time devoted to both MNYP-CA and NYSCT.

In his words, during three decades he has "gone through the chairs" of both organizations as well as actively served on various committees with the NPCA.

In August of 1969, a young man joined D.H. Litter Co., Inc., as a sales trainee. As time passed he became involved not only in paints and coatings

but also in the company's food, pharmaceutical and cosmetics business as well. He rose to Manager in 1980 and, in 1988, with a partner, Michael Granito purchased the company. In 1995, he became sole owner and the CEO. He then realized the dream of both David

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*A twenty-five year veteran in our industry, David Pinichter receives his plaque from Tom Daquila (left) and Nick DiGennaro (right).*

*Donald Schnurr, Sr., and his wife, Martha. Fifty years in the coatings industry will shortly be followed by fifty years together with Martha.*



*Irwin Young, flanked by Tom Daquila, MNYP-CA President, on the left and Nick DiGennaro, MNYP-CA Vice President on the right, is recognized for fifty years of service and dedication to the Coatings industry.*

# Awards And Revelry Dominate Annual Holiday Party

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Litter and himself when he created an employee stock ownership (ESOP) plan whereby he transferred his ownership to the Litter employees making the company 100% employee owned. D.H. Litter has always been a strong supporter of both local and national associations in its various fields. A forty year Paint Pioneer, Mike has always given unstintingly of himself to MNYPCA and our industry.

No less noteworthy is the twenty-five year involvement of David Penichter in our industry. In 1980, he joined the

Spencer Kellogg Company in Buffalo, New York which specialized in the manufacture of coatings resin. Within a year he was transferred to the regional sales office in East Rutherford, New Jersey which included the New York Metro region. In short order he joined D.H. Litter Company and handled their paint and coatings accounts. His career journey then made a stop, in 1987, at W.R. Grace and Company in Baltimore, again servicing the paint and coatings industry. Eleven years later his journey resumed to rejoin D.H. Litter as Director of

Sales. In 2004, he was promoted to Vice President and joined the firm's Board of Directors. Dave also served as Chairs of various NYSCT committees culminating as President-Elect prior to his move to Baltimore.

After the acknowledgement of the contributions made by these honorees, the festivities resumed. Next year's Holiday Party will be held again at the Iberia Peninsula Restaurant on December 8th, 2010.

## MNYPCA's Annual Meeting And Dinner At Delmonico's Restaurant

This year's Annual Meeting and Dinner will return to an old haunt. Years ago, MNYPCA frequented Delmonico's for its Annual Meetings because of its history and fine food. Not only was Delmonico's exquisite steak, but also Eggs Benedict, Baked Alaska, Lobster Newburg and Chicken a la Keene were created by one of its past great chefs. The Restaurant on the confluence of Beaver, Wil-

liam and South William Streets in lower New York, has continued that fine tradition as MNYPCA members will discover on May 20th, 2010.

The day will also offer an opportunity for a walking tour of Ground Zero. The walk will cover the periphery of the World Trade Center site, continue over the West Street Bridge and offer a dramatic view of the center of Ground Zero from the windows of the World Financial

Center. Between the Reception and the Dinner, a retired firefighter, a witness to the collapse of the World Trade Center buildings and who assisted in the rescue operation, will present his experiences on that fateful day. There will be a Q and A opportunity after his presentation.

Full information on the evening, including reservation forms for the walking tour, will be included in the invitations scheduled to be sent out in April.



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# Association News

## **CLEVELAND STEEL CONTAINER CORPORATION INTRODUCES TRIPLEX™, A BIG IMPROVEMENT IN STEEL PAIL DESIGN**

New seam offers unprecedented protection for critical materials

Twinsburg, OH, February, 2010 – Cleveland Steel Container Corporation, a North American manufacturer of industrial steel pails, introduces Triplex™ technology. The bottom seam on open-head pails and the top and bottom seam on tight-head pails are all made with Triplex™ technology, which produces a stronger seam because it is created by two additional layers or “wraps” of steel forming a “triple” seam rather than a “double” seam. The upside down drop test integrity has been improved on the open head pail by using a compound curl and a new non-sticking lug cover design that provides a 50% better cover crimp. All of these improvements are critical to achieving consistent performance on UN ratings and for meeting UN marks, which are subject to dangerous and illegal exaggeration. Also, a new straight body profile on the open-head pail design allows for increased labeling area, which reduces wrinkling when using larger labels. Cleveland Steel’s five plants will produce this improved pail design.

“We spent several years researching, developing and testing the Triplex™ design,” commented Christopher Page, CEO. “Our singular focus has been trying to think like our customers and envision what we could do to help them most to reduce their liability in the marketplace and improve on the design of today’s standard steel pail. Industrial steel pails must pass all UN transportation tests and be cost effective as well. Today’s more knowledgeable steel pail purchaser looks at the total ‘value proposition’ when making buying decisions, and will find that the Triplex™ pail design substantially surpasses the UN performance of traditional steel pails.”

## **DAVID BRINKER APPOINTED TERRITORY MANAGER FOR J.H. CALO COMPANY**

On February 11, 2010, David Brinker was appointed Territory Manager for the J.H. Calo Company. Dave has over 25 years experience serving the industrial chemical business, successfully selling to industries and municipalities in the Northeast. He will cover select accounts for the J. H. Calo Company in Pennsylvania, New Jersey and Delaware. Dave previously managed territories for various chemical distributors and manufacturers (Univar USA, Independent Chemical, Tetra Technologies and Manley Regan Chemicals.) The J. H. Calo Company is a seasoned distributor of specialty chemicals based in Westbury, New York.

## **JOHN KEHMNA JOINS D.H. LITTER CO., INC., AS DIRECTOR OF SALES**

D.H. Litter Company, Inc., a leading regional distributor of specialty chemicals to the CASE, plastics, graphic arts and consumer care industries throughout the Northeast / Mid-Atlantic United States, has recently appointed John Kehmna as Director of Sales.

John's responsibilities will include direction of the selling team, key accounts and Principal management. John brings many years of experience in sales & marketing management, including direct work with distribution sales. His

most recent responsibilities as Vice President Architectural Colorants, NAFTA, for Evonik Degussa, included key accounts, internal operations and participating as a member of the senior strategy team. Prior to Evonik, John was in field sales for ChemCentral (now Univar).

John is involved with various industry organizations including the National Paint & Coatings Association, where he was an officer and board member of the Metropolitan New York Paint & Coatings Association.

## **SEAGRAVE ANNOUNCES ACQUISITION OF LAWRENCE MCFADDEN CORP.**

Seagrave Coatings is please to announce the purchase of the intangible and intellectual property of the Lawrence McFadden Corp. LMC has transferred title and possession of its formulae, other intangible property and related finished goods to Seagrave in order to insure a timely and smooth transition of their operations. Manufacturing operations will be transferred to Kenilworth, NJ.

Seagrave is a long established technology driven manufacturer serving customers in aerospace, industrial, defense, maintenance, and home furnishings for over 150 years with an impeccable reputation in the coatings industry. Lawrence McFadden is a leading supplier of wood finishes for musical instruments and custom cabinetry.



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**Allen S. Perl, President**

# MNYPCA CALENDAR 2010

## **MNYPCA – NYSCT**

Joint Conference  
Sustainability Now!  
March 18, 2010  
Landmark Restaurant  
26 Route 17 South  
East Rutherford, NJ

Time: 1:30 to 6:00 PM  
Cost: \$20.00 for Members  
\$30.00 for Non-members  
Chairpersons:  
Michael Granito, D.H. Litter Co., Inc.  
Shaun Julian, Halocarbon Products Corp.

Robert Whiteley, JNS-SmithChem, LLC  
Contact:  
Ann Fody  
732-291-0168

## **ANNUAL MEETING & DINNER**

Date: May 20, 2010  
Time: 5:30 to 9:00 PM  
Place: Historic Delmonico's Restaurant  
Opened in 1837  
Beaver, William & South William Streets  
Downtown New York City  
Parking: One-half Block from Site  
Delmonico's Restaurant History

## **9/11 Tour**

Ground Zero Walking Tour  
3:00 PM to 4:30 PM  
Tribute WTC Visitors' Center  
120 Liberty Street  
New York, New York

## **ANNUAL GOLF OUTING**

Date: September 16, 2010  
Place: Knoll Country Club  
Parsippany, NJ  
Further details to follow.

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## **NPCA/FSCT Changes Name To American Coatings Association**

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will move forward in the future as one united organization capable of serving all members of our industry while continuing our commitment to environmental protection, product stewardship, and science and technology."

The organization has also adopted a new logo, reminiscent of the color wheel. The image is intended to evoke the organization's combined mission and bring to mind the science involved in manufacturing, research and develop-

ment of industry's products, as well as the products themselves.

Through its renewed identity, the association remains committed to serving both industry professionals and compa-

nies as the American Coatings Association.

For more information, please contact Lisa Román at (202) 462-6272.



### **MNYPCA Association Office**

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## *Sustainability Now!*

### REGISTRATION FORM

WHEN: March 18, 2010

TIME: 1:30 to 6:00 PM

RECEPTION: 6:00 TO 7:00 PM

(Hors d'oeuvres and Cash Bar)

WHERE:

The Landmark Restaurant  
26 New Jersey Route 17 South  
East Rutherford, NJ 07073  
Telephone: (201) 438-3939

Presented by NYSCT and MNYPCA

COST: MNYPCA & NYSCT Members: \$20.00  
Non-Members: \$30.00

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